AB

ACE BLUEPRINT

THE 90-DAY TRANSFORMATION MAP

Your week-by-week execution roadmap
from chaos to operating system.
See exactly what gets installed and when.

OVERVIEW

The ACE Operating System is installed over 12 weeks across 5 phases. Each phase builds on the last, creating compounding momentum. By week 12, you have a complete, documented operating system that makes your business run without you.

The 5 Phases

Weeks 1-2	**FOUNDATION**	Diagnose, align, install CEO systems
Weeks 3-4	**STRUCTURE**	Document, delegate, build accountability
Weeks 5-8	**REVENUE ENGINE**	Optimize sales, pricing, pipeline, leads
Weeks 9-10	**TEAM ACTIVATION**	Hire better, develop team, install rhythms
Weeks 11-12	**SCALE PREPARATION**	Optimize profit, prepare exit, compile manual

20+	6	6
DELIVERABLES	PILLARS	SESSIONS

6 bi-weekly intensive sessions with Angel. Unlimited async support between sessions. Complete framework access via the ACE Vault throughout the engagement.

FOUNDATION

Before you build, you must know where you stand. Phase 1 is a complete diagnostic of your business across all 6 pillars, followed by the installation of your CEO-level operating systems.

Session 1: The Deep Dive

90-minute intensive session covering:

> Complete Business Growth Diagnostic across all 6 pillars

> Chaos Audit results review and priority mapping

> 3-year strategic vision alignment

> Immediate quick-wins identification

Deliverables Installed

Business Growth Diagnostic Report

Comprehensive assessment of your business across Leadership, Sales, Marketing, Operations, Offers, and Cash Flow. Identifies strengths, weaknesses, and high-impact opportunities.

Chaos Audit Results

Detailed scoring and analysis with specific recommendations prioritized by impact and ease of implementation.

CEO Execution Grid

Your personal operating system -- weekly, monthly, quarterly rhythms. Time blocks. Decision frameworks. The spreadsheet that runs your week.

Decision Velocity System

The 5-pillar decision-making framework that cuts your decision time 50-70% and eliminates analysis paralysis.

STRUCTURE

With the foundation set, Phase 2 builds the operational infrastructure that lets you step back from day-to-day execution without quality dropping.

Session 2: Operations Architecture

90-minute intensive covering:

> Operations audit and SOP priority mapping

> Delegation framework design

> Team accountability system installation

> Process documentation methodology

Deliverables Installed

Operations SOP Library

10-15 core standard operating procedures for your most critical business processes. Written, documented, and ready for team execution.

Delegation Map

Clear framework showing what you should own, what to delegate, and what to eliminate. Includes decision authority levels for each team member.

Team Accountability Framework

OKR-based system with weekly scorecards, performance metrics, and accountability rhythms.

Process Documentation System

Template and methodology for your team to continue documenting processes after the engagement ends.

REVENUE ENGINE

The longest phase because revenue infrastructure compounds. We install systems that make your revenue predictable, scalable, and less dependent on your personal selling effort.

Sessions 3 & 4: Revenue Architecture

> Sales process mapping and optimization

> Pricing strategy overhaul

> Pipeline management system installation

> Lead generation strategy development

> Authority positioning and market penetration

Deliverables Installed

Sales Process SOP

Complete sales methodology from lead to close. Scripts, objection handling, follow-up sequences, and conversion tracking.

Pricing Optimization Report

Data-driven pricing analysis with recommended adjustments. Typically identifies 10-30% profit improvement.

Pipeline Management Dashboard

Visual pipeline tracking with stage-by-stage conversion metrics and forecasting capability.

Lead Generation Strategy

90-day lead generation plan with channel recommendations, budget allocation, and expected ROI per channel.

TEAM ACTIVATION

Your systems are only as good as the people running them. Phase 4 ensures your team is equipped, empowered, and accountable to execute without you hovering.

Session 5: Team Architecture

> Hiring system optimization

> Team development roadmap creation

> Meeting rhythm installation (weekly huddles)

> Organizational chart optimization

Deliverables Installed

Hiring System

Complete hiring methodology: job descriptions, interview frameworks, scorecard evaluation, onboarding checklists.

Team Development Roadmap

90-day development plan for each key team member with skill gaps, training priorities, and growth milestones.

Weekly Huddle Template

Structured 15-minute team meeting format that keeps everyone aligned without wasting time.

Optimized Org Chart

Clear reporting structure with defined roles, responsibilities, and decision authority levels.

SCALE PREPARATION

The final phase locks everything in. We optimize for profit, assess exit readiness, and compile your complete Master Operating Manual -- the single document that captures your entire business operating system.

Session 6: Scale Architecture

> Profit optimization and leak elimination

> Exit readiness assessment

> 90-day post-program execution plan

> Master Operating Manual compilation

Deliverables Installed

Profit Leak Analysis Report

Identification of every revenue leak and profit drain in your business with specific remediation steps and expected impact.

Exit Readiness Assessment

Whether you plan to sell or scale, this assessment scores your business on the 12 key factors buyers and investors evaluate.

90-Day Post-Program Plan

Your execution roadmap for the 90 days after the engagement ends. Ensures momentum continues without direct support.

Master Operating Manual

50-100+ page compiled document containing every framework, SOP, system, and process installed during the program. Your business bible.

EXPECTED OUTCOMES

Based on results from 100+ operators who have completed the ACE Operating System:

40-100%	20-30hrs	+30-100%
REVENUE GROWTH	TIME RECLAIMED	VALUATION

> Documented operating system covering all 6 business pillars

> Predictable revenue engine with optimized sales process

> Self-managing team with clear accountability frameworks

> 20-30 hours per week reclaimed from operational work

> Strategic decision-making systems that eliminate bottlenecks

> Exit-ready business with maximum valuation positioning

> Complete Master Operating Manual for ongoing execution

> CEO identity transformation from operator to architect

Start Your 90-Day Transformation

Take the next step toward building a business that runs without you. Apply for your complimentary Strategy Audit today.

APPLY: theaceblueprint.com/apply.html

CALL: calendly.com/theaceblueprint/30min

12 operators per quarter. Intentionally.

angel@theaceblueprint.com